

Financial Statements and Report of Independent Certified Public Accountants

Los Angeles County Museum of Natural History Foundation

June 30, 2016 (with summarized comparative financial information for June 30, 2015)

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**Report of Independent Certified Public Accountants** 

Audit - Tax - Advisory

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To the Board of Trustees Los Angeles County Museum of Natural History Foundation

We have audited the accompanying financial statements of the Los Angeles County Museum of Natural History Foundation (the "Foundation"), which comprise the statement of financial position as of June 30, 2016, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Los Angeles County Museum of Natural History Foundation as of



June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other matters

#### Supplementary information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Combining Statement of Activities and Changes in Net Assets for the year ended June 30, 2016, is presented for purposes of additional analysis, rather than to present the results of operations of the individual entities, and is not a required part of the financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Report on 2015 summarized comparative information

We have previously audited the Foundation's 2015 financial statements (not presented herein), and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 16, 2015. In our opinion, the accompanying summarized comparative financial information as of and for the year ended June 30, 2015 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Grant Thornton LLP

Los Angeles, California December 14, 2016

# STATEMENT OF FINANCIAL POSITION

# As of June 30, 2016

(With summarized comparative financial information at June 30, 2015)

	2016	2015
ASSETS		
Assets		
Cash and cash equivalents	\$ 9,512,894	\$ 7,458,400
Investments	140,677,604	150,930,130
Investments held in trust under split-interest agreement	259,636	293,866
Accounts receivable	555,435	438,250
Grants and contributions receivable, net	5,389,693	4,847,757
Leasehold improvements, equipment and exhibits, net	115,522,608	121,833,010
Prepaid expenses and other assets	1,227,184	1,393,388
Total assets	\$ 273,145,054	\$ 287,194,801
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued expenses	\$ 4,612,518	\$ 4,329,319
Obligations under split-interest agreement	194,293	221,468
Deferred revenues	444,602	319,274
Bonds payable	89,790,000	89,790,000
Interest rate swaps	29,379,869	20,781,743
Total liabilities	124,421,282	115,441,804
Net assets		
Unrestricted	133,753,103	161,065,644
Temporarily restricted	12,106,523	7,823,207
Permanently restricted	2,864,146	2,864,146
Total net assets	148,723,772	171,752,997
Total liabilities and net assets	\$ 273,145,054	\$ 287,194,801

# STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

# For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

	U	nrestricted	emporarily Restricted	nanently stricted	2	2016 Total	2015 Total
Operating revenue and support			 	 			 
Private gifts, grants and contracts	\$	2,610,245	\$ 2,075,295	\$ -	\$	4,685,540	\$ 4,876,842
Endowment income used for operations		3,313,917	118,141	-		3,432,058	3,730,984
Endowment income used for debt service		3,861,993	-	-		3,861,993	4,000,000
Grant income		336,381	3,500,000	-		3,836,381	552,460
Museum admission fees		7,666,658	-	-		7,666,658	6,328,968
Support from the County of Los Angeles		16,146,714	-	-		16,146,714	15,014,000
Membership dues		3,494,461	17,905	-		3,512,366	3,188,206
Program income		1,596,034	47,784	-		1,643,818	1,504,077
Museum use and services		1,353,567	-	-		1,353,567	1,041,951
Museum shops, cafeteria and photo experience		1,204,257	-	-		1,204,257	1,111,707
Miscellaneous revenue		1,937	3,027	-		4,964	26,658
Special events revenue, net of cost of direct benefit to donors							
of \$292,479 and \$476,609, respectively		361,968	 	 		361,968	 1,162,446
Total revenue and support		41,948,132	5,762,152	-		47,710,284	42,538,299
Net assets released from restrictions							
Satisfaction of restrictions		1,246,954	 (1,246,954)	 -		-	 -
Total net assets released from restrictions		1,246,954	 (1,246,954)	 -			 -
Total operating revenue and support and							
net assets released from restrictions		43,195,086	 4,515,198	 		47,710,284	 42,538,299
Operating expenses							
Program services							
Education and exhibits		18,843,330	-	-		18,843,330	15,796,417
Research and collections		9,914,010	 -	 		9,914,010	 9,700,126
Total program services		28,757,340	 -	 -		28,757,340	 25,496,543
Supporting servcies							
General and administration		4,157,814	-	-		4,157,814	4,496,914
Fundraising		4,089,157	 -	 -		4,089,157	 4,629,762
Total supporting services	\$	8,246,971	\$ 	\$ 	\$	8,246,971	\$ 9,126,676

# STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS - CONTINUED

# For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

	Unrestricted		Temporarily Restricted		Permanently Restricted		2016 Total	2015 Total	
Operating expenses (continued)									
Other expenses									
Ancillary services									
Museum use and services	\$	443,364	\$	-	\$	-	\$ 443,364	\$ 566,102	2
Recovery of allowance for doubtful pledges		54,267		-		-	54,267	(38,792	2)
Depreciation and amortization		8,018,785		-		-	8,018,785	8,228,465	5
Total other expenses		8,516,416		-			8,516,416	8,755,775	5
Total operating expenses		45,520,727		-		-	45,520,727	43,378,994	4
Change in net assets from operations		(2,325,641)		4,515,198		-	2,189,557	(840,695	5)
Non-operating revenue, gains and losses									
Interest and dividend income, net		1,132,917		264,995		-	1,397,912	1,972,258	8
Realized and unrealized loss on investments, net		(10,471,691)		(245,771)		-	(10,717,462)	(1,097,601	1)
Unrealized loss on interest rate swaps		(8,598,126)		-		-	(8,598,126)	(2,438,926	6)
Change in value of obligations under split-interest agreement		-		(7,055)		-	(7,055)	(6,691	1)
Endowment income used for operations		(3,188,007)		(244,051)		-	(3,432,058)	(3,730,984	4)
Endowment income used for debt service		(3,861,993)		-		-	(3,861,993)	(4,000,000	))
Total other non-operating revenue, gains and losses		(24,986,900)		(231,882)			(25,218,782)	(9,301,944	<u>4)</u>
Change in net assets		(27,312,541)		4,283,316		-	(23,029,224)	(10,142,639	9)
Net assets, beginning of the year		161,065,644		7,823,207		2,864,146	171,752,997	181,895,636	6
Net assets, end of the year	\$	133,753,103	\$	12,106,523	\$	2,864,146	\$ 148,723,773	\$ 171,752,997	7

# STATEMENT OF CASH FLOWS

## For the Year Ended June 30, 2016

# (With summarized comparative financial information for the year ended June 30, 2015)

	 2016		2015
Cash flows from operating activities			
Change in net assets	\$ (23,029,225)	\$	(10,142,639)
Adjustments to reconcile the change in net assets			
to net cash provided by operating activities			
Depreciation and amortization	8,018,785		8,228,465
Recovery of uncollectible pledges	54,267		(38,792)
Realized and unrealized loss on investments, net	10,717,462		1,097,601
Unrealized loss on interest rate swaps	8,598,126		2,438,926
Change in value of investments held in trust	34,229		33,191
(Increase) decrease in			
Accounts receivable	(117,185)		(204,121)
Grants receivable and contributions receivable	(596,203)		1,165,491
Prepaid expenses and other assets	135,002		(353,194)
Increase (decrease) in			
Accounts payable and accrued expenses	(967,877)		(145,840)
Deferred revenues	 125,328		(71,562)
Net cash provided by operating activities	 2,972,708		2,007,526
Cash flows from investing activities			
Proceeds from sales and maturities of investments	50,427,119		46,187,772
Purchases of investments	(50,892,052)		(44,615,074)
Purchases of building improvements, equipment and exhibits	 (426,105)		(545,095)
Net cash (used in) provided by investing activities	 (891,038)		1,027,604
Cash flows from financing activities			
Decrease in obligations under split-interest agreement	 (27,175)		(26,500)
Net cash used in financing activities	 (27,175)		(26,500)
Net change in cash and cash equivalents	2,054,494		3,008,629
Cash and cash equivalents, beginning of year	 7,458,400		4,449,770
Cash and cash equivalents, end of year	\$ 9,512,894	\$	7,458,400
Supplemental cash flow information			
Contributions of non-cash gifts	\$ 70,755	Ş	710,870
Cash paid for interest	\$ 2,492,878	\$	2,539,628
•	 		
Acquisition of property and equipment included in accounts payable	\$ 663,934	\$	70,403

# NOTES TO FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

# NOTE 1 – NATURE OF THE ORGANIZATION

The Los Angeles County Museum of Natural History Foundation (the "Foundation"), a California notfor-profit corporation, was incorporated in 1965 for the purpose of providing financial and other support to the Los Angeles County Museum of Natural History (the "Museum"). The County of Los Angeles (the "County"), through its Department of Museum of Natural History (the "Department"), in partnership with the Foundation, owns, operates and maintains the Museum. The mission of the Museum is to inspire wonder, discovery and responsibility for our natural and cultural worlds. This is accomplished through permanent and traveling exhibits, public programming, and educational and research programs.

The Foundation supports and assists in the maintenance and development of the Museum's educational, scientific and cultural programs and services, and in the expansion of its collections.

A Board of Governors appointed by the County's Board of Supervisors is the governing body of the Department. To better coordinate and facilitate management of the Museum and its operations, members of the Board of Governors also serve on the Foundation's Board of Trustees, and the Director of the Department also serves as the President of the Foundation.

The County reimburses the Foundation for certain services it provides for the Museum, and the amount of the reimbursement is reflected as part of the Foundation's revenue and support in the accompanying statement of activities and changes in net assets. In addition, the County provides funds directly to providers of services to the Museum, which are not included in the accompanying statement of activities and changes in net assets. As further discussed in Note 13 and in the supplemental combining statement of activities and changes in net assets for the fiscal year ended June 30, 2016, the County provided \$4,055,269 in funds directly to these providers of services. If the County's entire contribution under the funding agreement were to be included in the Foundation's statement of activities and changes in net assets, the Foundation's total revenue, including support from the County, would be \$51,765,553 for the fiscal year ended June 30, 2016.

The Foundation and the County, through the Department, currently share responsibility for the following family of museums:

## Natural History Museum of Los Angeles County

In 1913, the Natural History Museum was the first cultural institution open to the public in Los Angeles. Located within Exposition Park, it has become a national leader in collections, research, exhibitions and education. It is one of the preeminent natural and cultural museums in the United States, with millions of specimens and artifacts in its collections covering 4.5 billion years of Earth and human history.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 1 – NATURE OF THE ORGANIZATION - Continued**

#### The La Brea Tar Pits and Museum (Formerly the Page Museum at the La Brea Tar Pits)

Established in 1977, the La Brea Tar Pits and Museum is recognized for having the largest and most diverse assemblage of extinct Ice Age plants and animals in the world, consisting of more than six hundred species. During the summer, the public can observe paleontological fieldwork. The excavated fossils are cleaned, repaired and identified in a paleontology laboratory inside the Museum, which can be viewed by the public.

#### William S. Hart Museum

The William S. Hart Museum was the home of William S. Hart, an American silent Western film star, which he bequeathed on his death to the County of Los Angeles. It contains the original furnishings, a collection of Western art, memorabilia of early Hollywood and Native American artifacts. The William S. Hart Museum is situated in Hart Park in Newhall, California and also contains historic buildings and offers hiking trails, picnic areas and camping.

## **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Presentation**

The Foundation's financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The Foundation classifies net assets and revenues, gains and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

*Unrestricted net assets* – Net assets that are not subject to donor-imposed stipulations and that may be expendable for any purpose in performing the Foundation's primary objectives.

*Temporarily restricted net assets* – Net assets that are subject to donor-imposed stipulations, either as to purpose or as to time, that may or will be met either by actions of the Foundation and/or the passage of time. As the restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statement of activities and changes in net assets as net assets released from restrictions. Donor-restricted contributions received and expended in the same reporting period are recorded as unrestricted support. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted support until the assets are placed in service.

## For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

#### **Basis of Presentation (continued)**

*Permanently restricted net assets* – Net assets for which the donor has stipulated that the principal be maintained in perpetuity. The income earned on related investments is available for general Foundation operations unless otherwise restricted by the donor.

#### **Comparative Amounts**

The financial statements include certain prior-year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the fiscal year ended June 30, 2015, from which the summarized information was derived.

#### **Cash and Cash Equivalents**

For the purposes of the statement of cash flows, cash equivalents consist of short-term, highly liquid invested funds with original maturities of three months or less. Cash and cash equivalents that are held for long-term purposes are not reported with cash and cash equivalents in the statements of financial position and cash flows, but rather are reported as investments.

#### Investments

The Foundation's investments are reflected on the statement of financial position at fair value. Changes in unrealized gains and losses resulting from changes in fair value are reflected in the statement of activities and changes in net assets. The Foundation's investments consist of equities, fixed income securities, mutual funds and alternative investments.

The Foundation's equity investments and fixed income securities are generally publicly traded on national securities exchanges and have readily available quoted market values. The Foundation's investments in alternative investments are carried at estimated fair value. Management established fair value of these nonmarketable investments based on valuations provided by investment advisors/custodians. The Foundation believes that the carrying amount of these financial instruments is a reasonable estimate of fair value. Because of the inherent uncertainty of valuation of nonmarketable investments, the estimated fair value may differ significantly from the values that would have been used had a ready market for such investments existed.

## For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

#### **Investments (continued)**

Investment securities, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

#### **Grants and Contributions Receivable**

The Foundation receives grants from federal agencies that are considered exchange transactions. The Foundation recognizes income from these grants as revenue and support only to the extent that expenditures have been made for the purposes specified by the grant agreement or when services have been provided.

Contributions, which may include unconditional promises to give, are recognized as revenue in the period received or pledged. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met.

Contributions to be received after one year are recorded at the present value of expected future cash flows. The Foundation uses an interest rate commensurate with the risks involved to discount the contribution receivable ("pledge"). The discount rates used were between 1.14% to 2.30% for the fiscal year ended June 30, 2016 and between 0.62% to 3.11% for the fiscal year ended June 30, 2015. The discount rates will be applied over the life of the pledge. An allowance for uncollectible pledges of 5.00% has been established for recorded pledges.

#### Leasehold Improvements, Equipment and Exhibits

Leasehold improvements, equipment and exhibits are carried at cost, if purchased, or at fair value on the date of donation, if donated. Depreciation is computed using the straight line method over the estimated useful lives of the assets as follows:

Leasehold improvements	10 to 30 years
Equipment and furnishings	5 years
Exhibits	2 to 15 years

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

#### Leasehold Improvements, Equipment and Exhibits (continued)

The Foundation reviews leasehold improvements, equipment and exhibits for impairment whenever events or changes in circumstances indicate that the carrying value of leasehold improvements, equipment and exhibits may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the asset to future net cash flows, undiscounted and without interest, expected to be generated by the asset. If such asset is considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. During the fiscal years ended June 30, 2016 and 2015, there were no events or changes in circumstances indicating that the carrying amount of the leasehold improvements, equipment or exhibits might not be recoverable.

The Foundation does not own the buildings or land. The buildings are owned by the County. The State of California owns the land on which the Museum is located. Under a ground lease, the County has leased the land from the State of California for a 75-year period, which expires in 2081. The County and the Foundation have entered into a funding agreement that extends to 2081 and the Foundation is occupying the buildings and land under this agreement, as referenced in Note 13.

#### Collections

The Foundation's collections that have been acquired through purchases, contributions and other acquisitions since the Foundation's inception are not recognized as assets in the accompanying statement of financial position. Purchases of collection items are recorded as decreases in unrestricted net assets in the year in which the items are acquired or as decreases in temporarily restricted net assets if the assets used to purchase the items were restricted by donors. Proceeds from deaccession or insurance recoveries are reflected as increases in the appropriate net asset classes.

#### **Split-Interest Agreement**

The Foundation has legal title to a gift annuity agreement subject to life interests of beneficiaries. No significant financial benefit is now being or can be realized until the contractual obligations are released.

The Foundation uses the actuarial method of recording the gift annuity agreement. Under this method, the asset is recorded at fair value when gift is received. The present value of the aggregate annuity payable is recorded as a liability, based upon life expectancy tables, and the remainder is recorded as a contribution to the appropriate net asset category. The liability account is charged with payments to beneficiaries. Annual adjustments are made between the liability account and the net assets account for investment income and gains as well as actuarial gains and losses. The actuarial liability is based on the present value of future payments discounted at the Foundation's credit- adjusted rate of 2.52% at the time such agreement was recorded and over the beneficiaries' estimated lives according to the 2000 census mortality tables.

#### For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued**

#### **Interest Rate Swap Agreement**

The Foundation uses an overall interest rate risk-management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in interest expenses that are caused by interest rate volatility. An interest rate swap agreement involves the exchange of fixed-rate and variable-rate interest payments between two parties, based on a common notional principal amount and maturity date. In accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic No. 815, *Derivatives and Hedging* all derivative instruments are recognized on the statement of financial position at their fair values and changes in fair value are recognized in the statement of activities and changes in net assets.

#### **Contributed Materials and Services**

The value of significant donated exhibit materials and equipment is reflected as contributions in the accompanying financial statements at the fair value of such exhibit materials and equipment at the date of contribution.

Contributed services are recognized if services (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The Foundation receives a significant amount of contributed services that do not meet the two recognition criteria described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

#### **Income Taxes**

The Foundation is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701(d). Accordingly, a provision for federal or state income taxes is not recorded in the accompanying financial statements.

In accordance with FASB ASC Topic No. 740, *Uncertainty in Income Taxes*, the Foundation recognizes the impact of tax positions in the financial statements if that position is more likely than not to be sustained on audit, based on the technical merits of the position.

To date, the Foundation has not recorded any uncertain tax positions. The Foundation recognizes potential accrued interest and penalties related to uncertain tax positions in income tax expense. During the fiscal years ended June 30, 2016 and 2015, the Foundation performed an evaluation of uncertain tax positions and did not note any matters that would require recognition in the financial statements or which might have an effect on its tax-exempt status.

## For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

#### **Income Taxes (continued)**

The Foundation's federal informational tax returns remain subject to examination for all tax years ended on or after June 30, 2013 with regard to all tax positions and the results reported. The Foundation's California informational tax returns remain subject to examination for all tax years ended on or after June 30, 2012 with regard to all tax positions and the results reported.

#### **Estimated Fair Value of Financial Instruments**

As defined in FASB ASC Topic No. 820, *Fair Value Measurements and Disclosures* ("ASC 820"), fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Foundation uses the market or income approach. Based on this approach, the Foundation utilizes certain assumptions about the risk or risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market-corroborated or generally unobservable inputs. The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs.

Based on the observability of the inputs used in the valuation techniques, the Foundation is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and the reliability of the information used to determine fair values.

As a basis for considering such assumptions, ASC 820 establishes a three-tier value hierarchy, which prioritizes the inputs used in the valuation methodologies in measuring fair value:

- Level 1 Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 Includes other inputs that are directly or indirectly observable in the marketplace.
- Level 3 Unobservable inputs which are supported by little or no market activity.

The fair value hierarchy also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. For the fiscal year ended June 30, 2016, the application of valuation techniques applied to similar assets and liabilities has been consistent.

Financial instruments included in the Foundation's statement of financial position include cash and cash equivalents, accounts receivable, grants and contributions receivable, investments, accounts payable and accrued expenses, split-interest agreement liabilities, bonds payable and interest rate swaps. The following is a description of the valuation methodologies used for instruments measured at fair value:

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

#### **Estimated Fair Value of Financial Instruments (continued)**

For cash and cash equivalents, accounts receivable, grants and contributions receivable, and accounts payable and accrued expenses, the carrying amounts represent a reasonable estimate of fair values due to their short-term maturity. Certain long-term grants receivable and contributions receivable have been discounted using applicable market rates to approximate fair value. The split-interest agreement liabilities are reflected at their estimated fair values when received using the methodology described above.

Investments, revenue bond trust accounts and derivative financial instruments (i.e., interest rate swaps and alternative investments) are reflected at estimated fair value as described below.

#### Investments

The basis of fair value for the Foundation's investments and revenue bond trust accounts differs depending on the investment type. For certain investments, market value is based on quoted market prices. These are classified within Level 1 of the fair value hierarchy. Some investments are based on unobservable inputs such as net asset value, cash flows, discount rates and alternative investments which are supported by little or no market activity; these are classified within Level 3 of the fair value hierarchy.

#### Interest Rate Swaps

The Foundation uses the income approach to determine the estimated fair value of its interest rate swaps. This approach generally represents a discounted cash flow model, which uses observable inputs such as credit ratings and historic default rates, credit spreads, credit default swap rates or other similar measures for similar observable instruments; these are classified within Level 2 of the fair value hierarchy.

#### **Revenue Recognition**

Annual membership dues and admissions are recognized as revenue when such income is received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

#### **Functional Expenses**

Expenses that can be identified with a specific program or supporting service are charged directly to the related program or supporting service. Expenses that are associated with more than one program or supporting service are allocated based on an evaluation by management. Of the items classified on the statement of activities and changes in net assets as "other expenses," depreciation is primarily a program expense and the remainder of the expenses are primarily support expenses.

## For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

#### **Non-operating Income (Expense)**

Non-operating income (expense) consists of amounts which, due to their nature, are not considered by management as part of operations. Specific items include investment results and other non-recurring items.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of changes in net assets during the reporting period. Actual results could differ from those estimates.

#### **Concentration of Credit Risk**

Credit risk is the failure of another party to perform in accordance with the contract terms. Financial instruments which potentially subject the Foundation to concentrations of credit risk consist primarily of cash and cash equivalents, investments, pledges and receivables, and the interest rate swaps.

Cash and cash equivalents generally consist of cash, money market accounts and money market funds which have original maturity dates of three months or less. At times, such cash and cash equivalents may be in excess of the Federal Deposit Insurance Corporation ("FDIC") insurance limit. At June 30, 2016, the Foundation held approximately \$8,978,813 of cash in excess of FDIC insurance limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to cash and cash equivalents.

With respect to pledges and receivables, the Foundation routinely assesses the financial strength of its debtors and believes that the related credit risk exposure is limited.

#### **Recently Adopted Accounting Pronouncements**

In August 2016, the FASB issued Accounting Standards Update ("ASU") 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities.* The guidance is intended to simplify and improve how a not-for-profit organization (NFP) classifies its net assets, as well as the information it presents in its financial statements about its liquidity, financial performance and cash flows. The new guidance is effective for annual reporting periods beginning after December 15, 2017. Management is in the process of evaluating the impact of this ASU.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

#### **Recently Adopted Accounting Pronouncements (continued)**

In May 2015, the FASB issued ASU 2015-07, *Disdosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or its Equivalent)*. The guidance specifically clarifies how investments valued using the net asset value ("NAV") practical expedient within the fair value hierarchy should be classified. The ASU was issued in order to address diversity in practice. The amended standard's key provision exempts investments measured using the NAV practical expedient from categorization within the fair value hierarchy and related disclosures. The new guidance is effective for the Foundation for the year ending June 30, 2017, with early adoption permitted. Management is in the process of evaluating the impact of this ASU.

In April 2015, the FASB issued ASU 2015-03, *Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs* which requires an entity to present debt issuance costs related to a recognized debt liability in the balance sheet as a direct deduction from the carrying amount of the debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs is not affected by the amendment in this update. This ASU requires retrospective adoption and is effective for annual reporting periods beginning after December 15, 2015. Management is in the process of evaluating the impact of this ASU on its operations.

## **NOTE 3 – INVESTMENTS**

The Foundation's investments consist of operating reserves, funds functioning as endowment and funds which have been restricted by the donor as endowment. The Foundation's investments are governed by the Foundation's investment policy, which sets asset allocation ranges for marketable and nonmarketable investments. Management establishes the fair value of Level 1 investments based on quoted market prices. Management establishes the fair value of Level 2 and 3 investments based on valuations provided by investment advisors/custodians.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 3 – INVESTMENTS - Continued**

Investments at June 30 are stated at fair value and consist of the following:

	2016	2015
Cash and money market funds	\$ 391,445	\$ 163,990
Common and preferred stock and mutual funds	86,132,339	91,930,732
Corporate bonds	26,239,273	27,717,576
Government securities	141,078	211,514
Alternative investments	28,022,636	31,188,210
Other	10,469	11,974
	140,937,240	151,223,996
Less investments held in trust under split-interest		
agreement	(259,636)	(293,866)
	\$ 140,677,604	\$ 150,930,130

At June 30, 2016 and 2015, the Foundation had an investment in 39 and 64 shares, respectively, of Berkshire Hathaway, Inc. Class A common stock with a fair value of \$8,462,025 and \$13,110,400, respectively. At June 30, 2016 and 2015, the Foundation had an investment in 17,581 shares in the Angeles Absolute Return Fund with a net asset value of \$21,180,242 and \$22,873,034, respectively. At June 30, 2016, the Foundation had a position in the Angeles Global Equity Opportunities Fund LLC with a net asset value of \$16,072,902.

Management fees paid for the fiscal years ended June 30, 2016 and 2015 were \$391,442 and \$415,210, respectively.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 3 – INVESTMENTS - Continued**

# **Significant Concentration of Investments**

As of June 30, 2016, the Foundation's investments were classified by level within the valuation hierarchy as follows:

	 Level 1	Level 2		Level 2 Level 3			Total
Cash and money market funds	\$ 391,445	\$	-	\$	-	\$	391,445
Stocks and mutual funds	65,464,369		20,667,970		-		86,132,339
Corporate bonds	26,239,273		-		-		26,239,273
Government securities	141,078		-		-		141,078
Alternative investments	-		-		28,022,636		28,022,636
Other funds	 10,469		-		-		10,469
Total investments	\$ 92,246,634	\$	20,667,970	- \$	28,022,636	\$	140,937,240

As of June 30, 2015, the Foundation's investments were classified by level within the valuation hierarchy as follows:

	 Level 1		Level 2		Level 2 Level 3		Level 3	 Total
Cash and money market funds	\$ 163,990	\$	-	\$	-	\$ 163,990		
Stocks and mutual funds	82,282,612		9,648,120		-	91,930,732		
Corporate bonds	27,717,576		-		-	27,717,576		
Government securities	211,514		-		-	211,514		
Alternative investments	-		-		31,188,210	31,188,210		
Other funds	 11,974		-		-	 11,974		
Total investments	\$ 110,387,666	\$	9,648,120	- \$	31,188,210	\$ 151,223,996		

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 3 – INVESTMENTS - Continued**

#### Significant Concentration of Investments (continued)

For the fiscal year ended June 30, 2016, the changes in fair value of the Foundation's Level 3 investments are as follows:

Balance, beginning of year	\$ 31,188,210
Purchases	432,334
Sales	(111,538)
Realized loss	(1,678,626)
Unrealized gain	 (1,807,744)
Balance, end of year	\$ 28,022,636

For the fiscal year ended June 30, 2015, the changes in fair value of the Foundation's Level 3 investments are as follows:

Balance, beginning of year \$	28,089,225
Purchases	2,790,722
Sales	(116,097)
Realized loss	(49,634)
Unrealized gain	473,994
Balance, end of year \$	31,188,210

## **Investments Valued at Net Asset Value**

Beginning July 1, 2010, the Foundation accounts for investments valued at net asset value in accordance with FASB ASU 2009-12, *Investment in Certain Entities That Calculate Net Asset Value Per Share (or its Equivalent)* ("ASU 2009-12"), and applied it to value certain alternative investments in funds that do not have readily determinable fair values, including hedge funds and other funds. These new rules amend various provisions related to disclosures for fair value measurements of investments in certain entities that calculate net asset value per share (or its equivalent). The amendments in this update permit a reporting entity, as a practical expedient, to measure the fair value of an investment that is within the scope of the amendments in this update on the basis of the net asset value per share of the investment (or its equivalent) if the net asset value of the investment (or its equivalent) is calculated in a manner consistent with the measurement of all or substantially all of the underlying investments in accordance with ASC 820.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 3 – INVESTMENTS - Continued**

#### **Investments Valued at Net Asset Value (continued)**

The amendments in the update also require disclosure by major category of investment about the attributes of investments such as the nature of any restrictions on the investor's ability to redeem its investments at the measurement date, any unfunded commitments, and the investment strategies of the investees. The disclosures are required for all investments within the scope of the amendments in this update regardless of whether the fair value of the investments is measured using the practical expedient.

At June 30, 2016, the Foundation had \$28,022,636 of investments in funds reported at net asset value. For these investments, the Foundation has concluded that the net asset value reported by the underlying fund is a practical expedient to fair value and that these investments are redeemable with the fund at net asset value under the original terms of the partnership agreements and/or subscription agreements and operations of underlying funds. However, it is possible that these redemption rights may be restricted or eliminated by the funds in the future in accordance with the underlying fund agreements. Due to the nature of the investments held by the funds, changes in market conditions and the economic environment may significantly impact the net asset value of the funds and, consequently, the fair value of the Foundation's interests in the funds.

The following table summarizes the Foundation's investments in funds valued using the fair value practical expedient of net asset value in accordance with ASU 2009-12 as of June 30, 2016.

	Fair Value	Unfunded Commitments		Redemption Frequency	Redemption Notice Period
Fund of hedge funds (a)	\$ 21,180,242	\$	-	Quarterly	90 days notice
Limited partnership (b) Private equity (c)	6,842,394	7,000,	- 000	Monthly	30 days notice
Total investments	\$ 28,022,636	\$ 7,000,			

(a) Approximately 33% of this fund includes investments in US, global, and emerging market long/short equity strategies. These strategies focus on bottom-up fundamental company analysis and investments across sectors in the equity market, both long and short.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 3 – INVESTMENTS - Continued**

#### **Investments Valued at Net Asset Value (continued)**

Approximately 30% of this fund includes investments in credit-related strategies. These strategies focus on stressed and distressed corporate securities and may also include structured credit.

Approximately 18% of this fund includes investments in multi-strategy funds. These strategies invest in corporate credit, equity and structured credit investments, with a focus on event-driven situations.

Approximately 16% of this fund includes investments in activist strategies. These strategies invest in equities and take an active ownership approach with the intent to create value at the companies.

The fund held approximately 3% in cash.

This fund has a one-year lock-up where no redemptions are permitted. After one year, redemptions are permitted quarterly after ninety days' prior written notice. Proceeds will generally be paid within thirty days of the redemption date. These terms are dependent on the AIA fund's ability to make withdrawals from the underlying strategies.

(b) The portfolio is comprised primarily of interests in master limited partnerships ("MLPs") or equity swaps based on a basket of MLP interests. MLPs are listed and traded on a United States securities exchange and are expected to derive substantially all of their income from qualifying sources as identified under Section 7704(d) of the Internal Revenue Code of 1986, as amended. Interests include natural gas pipelines, oil products and pipelines, natural gas liquids and other energy infrastructure assets.

The portfolio offers monthly liquidity with redemptions occurring on the last day of the month. Written notification is required 30 days prior to the redemption date. Proceeds will be paid within 30 days of the redemption date.

(c) Dover Street IX L.P. is a private equity fund seeking to provide access to a global, diversified portfolio of secondary investments in private equity assets in leveraged buyout, growth equity, and venture capital strategies. The Fund seeks to create a diversified portfolio across stage, industry, geography, and time by acquiring assets with a range of vintage years over a commitment period of four years. The Fund will focus on the less efficient segments of the secondary market, or more complete secondary transactions, with are targeted to comprise 60-75% of the final Dover IX portfolio. The Fund's manager, HarbourVest, is a leading global private markets specialist with over 30 years of experience

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

## **NOTE 4 – GRANTS AND CONTRIBUTIONS RECEIVABLE**

Grants and contributions receivable at June 30 are expected to be received as follows:

	2016	2015
Due within one year	\$ 2,745,114	\$ 1,679,987
Due in between one and five years	786,000	1,870,000
Due after five years	3,617,500	2,520,000
Less present value discount Less allowance for uncollectible pledges	7,148,614 (1,404,745) (354,176)	6,069,987 (922,321) (299,909)
Total	\$ 5,389,693	\$ 4,847,757

Unconditional contributions receivable include amounts from members of the Foundation's Board of Trustees of \$2,962,006 and \$1,910,340 as of June 30, 2016 and 2015, respectively.

# NOTE 5 - LEASEHOLD IMPROVEMENTS, EQUIPMENT AND EXHIBITS

Leasehold improvements, equipment and exhibits consisted of the following at June 30:

	2016	2015
Leasehold improvements	\$115,392,870	\$114,791,204
Exhibits	54,443,436	54,443,436
Equipment and furnishings	12,081,920	11,452,827
Construction in progress	1,299,252	852,830
	183,217,478	181,540,297
Less accumulated depreciation	(67,694,870)	(59,707,287)
Total	\$115,522,608	\$121,833,010

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 5 – LEASEHOLD IMPROVEMENTS, EQUIPMENT AND EXHIBITS - Continued**

Depreciation expense for the fiscal years ended June 30, 2016 and 2015 was \$7,987,583 and \$8,180,757, respectively.

## **NOTE 6 – COLLECTIONS**

The Foundation's collections are comprised of artifacts of historical significance, scientific specimens and art objects that are held for educational, research, scientific and curatorial purposes. Each of the items is catalogued, preserved and cared for, and activities verifying their existence and assessing their condition are performed continuously. The collections are subject to a policy that requires proceeds from their sales to be used to acquire other items for the collections.

## NOTE 7 – LINE OF CREDIT

The Foundation has an uncollateralized \$4,500,000 revolving line of credit with a bank that expires on December 31, 2017. During the fiscal years ended June 30, 2016 and 2015, no amounts were outstanding under the line of credit. Interest is payable monthly at .25% below the bank's prime rate, which was 3.50% at June 30, 2016 and 3.25% at June 30, 2015.

## NOTE 8 – BONDS PAYABLE

On April 29, 2008, pursuant to an Amended and Restated Indenture (the "Indenture") by and between the California Infrastructure and Economic Development Bank, a public instrumentality of the State of California (the "Issuer"), and MUFG Union Bank, N.A. as trustee (the "Trustee"), \$89,790,000 of taxexempt Variable Rate Demand Refunding Revenue Bonds ("2008 Bonds") were issued in two series: Series 2008A was issued for \$44,895,000 and Series 2008B was issued for \$44,895,000.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 8 – BONDS PAYABLE - Continued**

The Issuer lent the proceeds of the 2008 Bonds to the Foundation pursuant to a loan agreement (the "Loan Agreement") by and between the Issuer and the Foundation. Such proceeds received by the Foundation were used to (i) redeem the \$84,400,000 California Infrastructure and Economic Development Bank Revenue Bonds (Los Angeles County Museum of Natural History Foundation) Series 2007A and Series 2007B ("2007 Bonds"), which financed the acquisition, rehabilitation, renovation, construction, equipping and improvement by the Foundation of the facilities, galleries and exhibits of the Museum, (ii) establish a capitalized interest fund on the 2008 Bonds, and (iii) pay costs of issuance of the 2008 Bonds. On the date of issuance of the 2008 Bonds, the 2007 Bonds were legally deceased and no longer deemed to be outstanding under the Indenture. At June 30, 2016 and 2015, no proceeds related to this issuance were held in trust accounts by the Trustee.

The Foundation has incurred issuance costs related to the 2008 Bonds and the renewal of the Letters of Credit that support its tax-exempt revenue bonds. These costs were capitalized and presented as prepaid expenses and other assets in the statement of financial position and are being amortized over the Bonds and Letters of Credit terms, respectively, on a straight-line basis, which approximates the effective interest method. At June 30, 2016 and 2015, the capitalized amounts were \$947,810. For the fiscal years ended June 30, 2016 and 2015, the amortization of these issuance costs was \$31,202 and \$47,708 respectively.

For the fiscal years ended June 30, 2016 and 2015, the Foundation incurred \$2,730,554 and \$2,769,965, respectively, in interest expense associated with the 2008 Bonds.

The 2008 Bonds bear interest at a daily interest rate determined by the Remarketing Agent. At June 30, 2016 and 2015, the interest rate was .28% and 0.01%, respectively, on both the Series 2008A and the Series 2008B Bonds. The fair value of the Bonds approximates the recorded amount.

On November 10, 2010, due to the pending April 2011 expiration of its existing two Letters of Credit, the Foundation replaced its two Letters of Credit with new Direct Pay Letters of Credit with a bank. The new Direct Pay Letters of Credit totaling \$91,206,960 have been extended and expire on August 22, 2017.

The loan payments are general obligations of the Foundation. No specific property is pledged under the Loan Agreement. The Foundation must meet an adjusted unrestricted net assets to indebtedness ratio ("UNA ratio") of 0.75 at each June 30 and December 31 through the calendar year 2011, and 0.95 at each June 30 and December 31 threafter, or be subject to specific sanctions. As of June 30, 2016 and 2015, the UNA ratio was 1.53:1 and 1:67:1, respectively. The Foundation was in compliance with the Bond Covenant requirements at June 30, 2016 and 2015.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 8 – BONDS PAYABLE - Continued**

The 2008 Bonds mandatory redemption requirements have been summarized in the following table:

Redemption Date <u>September 1,</u>		Series A		Series B		Total	
2026	\$	3,175,000	\$	3,180,000	\$	6,355,000	
2027		3,295,000		3,270,000		6,565,000	
2028		3,350,000		3,405,000		6,755,000	
2029		3,465,000		3,445,000		6,910,000	
2030		3,550,000		3,555,000		7,105,000	
2031		3,660,000		3,665,000		7,325,000	
2032		3,785,000		3,770,000		7,555,000	
2033		3,880,000		3,880,000		7,760,000	
2034		4,010,000		4,020,000		8,030,000	
2035		4,115,000		4,110,000		8,225,000	
2036		4,240,000		4,235,000		8,475,000	
2037 (Maturity)		4,370,000		4,360,000		8,730,000	
Total	<u>\$</u>	44,895,000	<u>\$</u>	44,895,000	<u>\$</u>	89,790,000	

#### **NOTE 9 – INTEREST RATE SWAPS**

In April 2008, the Foundation entered into a twenty-nine-year interest rate swap agreement with a bank to reduce the impact of changes in interest rate on its 2008 Bonds. Under the swap agreement, which consists of two interest rate swaps, the Foundation agrees to pay the bank a fixed amount of interest at 3.385% per month, and will receive 56% of one-month London Inter-Bank Offered Rate ("LIBOR"), plus twenty-three basis points (0.49% at June 30, 2016). The interest rate swap agreement expires on September 1, 2037. The Foundation recognized a net unrealized loss on mark to market of \$8,598,126 and \$2,438,926 for the fiscal years ended June 30, 2016 and 2015, respectively.

On October 23, 2009, the Foundation obtained from a bank a \$20,000,000 Standby Letter of Credit, which is posted with the counterparty to the interest rate swap agreement as collateral for the Foundation's possible termination fee. This Standby Letter of Credit replaces the cash collateral that the Foundation had previously been required to post under the terms of the interest rate swap agreement. As such, there is no posted collateral as of June 30, 2016 and 2015.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 9 - INTEREST RATE SWAPS - Continued**

On September 17, 2015, due to the pending expiration of its \$30,000,000 Standby Letter of Credit that supports its interest rate swaps, the Foundation amended its Standby Letter of Credit. Under the amended Standby Letter of Credit, the expiration date has been extended to October 23, 2017, and the amount was reduced to \$25,000,000.

## **NOTE 10 – COMMITMENTS AND CONTINGENCIES**

#### Minimum Lease Payments

The Foundation leases storage facilities and office equipment under several noncancelable operating leases expiring at various dates through fiscal year 2021. For the fiscal year ended June 30, 2016, rent expense relating to these leases amounted to \$520,234, which is recorded in the statement of activities and changes in net assets. The future minimum lease payments required under these operating leases are as follows:

<u>Years Ending June 30,</u>	
2017	\$ 503,744
2018	513,485
2019	523,519
2020	533,853
2021	 544,498
Total	\$ 2,619,099

#### Litigation and Examinations

In the normal course of operations, the Foundation may be named as a defendant in lawsuits and is subject to periodic examinations by regulatory agencies. After consultation with legal counsel, management is of the opinion that liabilities, if any, arising from such litigation and examinations would not have a material effect on the Foundation's financial position and cash flows.

Certain federal grants which the Foundation administers and for which it receives reimbursements are subject to audit and final acceptance by federal granting agencies. The amount of expenditures that may be disallowed by the grantor, if any, cannot be determined at this time. The Foundation expects that such amounts, if any, would not have a significant impact on the financial position and cash flows of the Foundation.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 11 – NET ASSETS**

Unrestricted net assets, including Board-designated endowments and net investment in leasehold improvements, equipment and exhibits, at June 30, were as follows:

	2016	2015
Unrestricted undesignated	\$ 10,971,194	\$ 12,778,886
Board-designated endowment funds	127,093,104	137,095,894
Net investment in leasehold improvements, equipment and exhibits	(4,311,195)	11,190,864
Total	\$133,753,103	\$161,065,644

Temporarily restricted net assets at June 30, were as follows:

	2016		2015		
Restricted as to purpose					
Programs (including Research and Collections and					
Education and Exhibits)	\$	8,416,304	\$	5,320,533	
Administration	·	536,734		556,689	
		8,953,038		5,877,222	
Restricted as to time		3,153,485		1,945,985	
Total	\$	12,106,523	\$	7,823,207	

Permanently restricted net assets totaling \$2,864,146 at June 30, 2016 and 2015 are contributions restricted by donors for investment in perpetuity, the earnings from which are restricted for specific purposes.

## **NOTE 12 – ENDOWMENT**

The Foundation's endowment consists of various individual donor-restricted and Board-designated endowment funds. The net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Trustees has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 12 – ENDOWMENT - Continued**

As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the following factors are to be considered in making a determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

The following table presents the Foundation's endowment composition and net asset classification as of June 30, 2016:

	Unrestricted		emporarily Restricted	rmanently Sestricted	Total
Donor-restricted endowment funds Board-designated endowment funds	\$ 127,	093,104	\$ 3,232,123	\$ 2,864,146	\$ 6,096,269 127,093,104
Endowment net assets, end of year	\$ 127,0	93,104	\$ 3,232,123	\$ 2,864,146	\$ 133,189,373

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 12 – ENDOWMENT - Continued**

The following table presents the Foundation's endowment composition and net asset classification as of June 30, 2015:

	Unrestricted	ed Temporarily		<b>i</b> 5 J			I J J			Total
Donor-restricted endowment funds Board-designated endowment funds	\$ 137,095,894	\$	3,523,835	\$ 2,864,146	\$ 6,387,981 137,095,894					
Endowment net assets, end of year	\$ 137,095,894	\$	3,523,835	\$ 2,864,146	\$ 143,483,875					

Changes in endowment net assets for the fiscal year ended June 30, 2016 were as follows:

	Unrestricted	TemporarilyPermanentlyUnrestrictedRestrictedRestrictedRestricted		Total	
Endowment net assets, beginning of year	\$ 137,095,894	\$ 3,523,835	\$2,864,146	\$ 143,483,875	
Campaign gifts	4,049,001	-	-	4,049,001	
Investment return					
Investment income (net)	3,501,900	211,900	-	3,713,800	
Net gains/(loss) (realized and unrealized)	(10,471,691)	(245,770)		(10,717,461)	
Total investment return	(2,920,790)	(33,870)	-	(2,954,660)	
Appropriation of endowment assets for operations expenditure, FY 2017 Appropriation of endowment assets for	(3,232,000)	-	-	(3,232,000)	
debt service payments, FY 2017	(4,000,000)			(4,000,000)	
Subtotal	(7,232,000)			(7,232,000)	
Replacement of endowment assets previously appropriated for expenditure	150,000	(244,051)	-	(94,051)	
Other		(13,791)		(13,791)	
Endowment net assets, end of year	\$ 127,093,104	\$ 3,232,123	\$2,864,146	\$ 133,189,373	

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 12 – ENDOWMENT - Continued**

Changes in endowment net assets for the fiscal year ended June 30, 2015 were as follows:

	Unrestricted	Temporarily Permanentl Unrestricted Restricted Restricted		Total
Endowment net assets, beginning of year	\$ 138,615,693	\$ 3,566,887	\$2,864,146	\$ 145,046,726
Campaign gifts	2,710,642	-	-	2,710,642
Investment return				
Investment income (net)	4,139,257	171,708	-	4,310,965
Net gains/(loss) (realized and unrealized)	(1,169,698)	72,097		(1,097,601)
Total investment return	5,680,201	243,805	-	5,924,006
Appropriation of endowment assets for operations expenditure, FY 2016 Appropriation of endowment assets for debt service payments, FY 2016	(3,200,000) (4,000,000)	-	-	(3,200,000) (4,000,000)
Subtotal	(7,200,000)			(7,200,000)
Replacement of endowment assets previously appropriated for expenditure		(230,984)		(230,984)
Other		(55,873)		(55,873)
Endowment net assets, end of year	\$ 137,095,894	\$ 3,523,835	\$2,864,146	\$ 143,483,875

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as funds of perpetual duration. When donor endowment deficits exist, they are classified as a reduction of unrestricted net assets. At June 30, 2016, the Foundation had no endowment funds with fair values below the original gift amount.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide sufficient income to sustain funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period, as well as funds functioning as endowment. Under this policy, the long-term investment objective is to attain an inflation-adjusted total return (net of investment management fees and other costs) at least equal to the contemplated spending rate and to meet the Foundation's need for short-term, medium-term and long-term funding.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

## **NOTE 12 – ENDOWMENT - Continued**

To satisfy its long-term objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation with a mix of equity-based and fixed income investments to achieve its long-term return objectives within prudent risk constraints.

The Foundation has a policy of appropriating for distribution each year a percentage of the prior twelve calendar quarters' trailing average of the fair market value at June 30. The allowable spending rate for the fiscal year ended June 30, 2015 was 4% for operations and allowed additional spending for debt service payments. Starting in fiscal year 2016, the allowable spending rate has been set at 5% to cover operations and debt service related payments. The spending rate is reviewed annually to ensure it is consistent with the long-term investment objectives to attain an inflation-adjusted total return (net of investment management fees and other costs) at least equal to the contemplated spending rate and to meet the Foundation's need for short-term, medium-term and long-term funding. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at a rate consistent with the Foundation's long-term objectives.

# NOTE 13 - AFFILIATION WITH THE COUNTY OF LOS ANGELES

As discussed in Note 1, the Foundation provides support and assistance in the maintenance and development of the Museum's educational, scientific and cultural programs and services and expansion of collections. In connection with this assistance, the County and the Foundation have entered into a funding agreement that extends to June 30, 2081. Under the terms of the funding agreement, the County provided \$20,201,983 and \$19,302,696 to the Foundation for the fiscal years ended June 30, 2016 and 2015, respectively. These funds were used to operate and generally administer the Museum and maintain and preserve the Museum and all structures and facilities in good repair and working order.

During the fiscal years ended June 30, 2016 and 2015, \$16,146,714 and \$15,014,000, respectively, were received directly by the Foundation as reimbursements for certain Foundation services and are included in the accompanying statement of activities and changes in net assets as support from the County. The remaining amounts of \$4,055,269 and \$4,288,696 were provided directly by the County to other providers of services to the Museum and are not reflected in the accompanying financial statements.

For the Year Ended June 30, 2016 (With summarized comparative financial information for the year ended June 30, 2015)

#### **NOTE 13 – AFFILIATION WITH THE COUNTY OF LOS ANGELES - Continued**

The amount provided under the agreement with the County will be adjusted annually by the Consumer Price Index, but no such annual adjustment shall exceed 5%. The Foundation is responsible for contributing each fiscal year towards its operations for the benefit of the Museum an amount no less than 80% of the amount provided by the County. For the fiscal years ended June 30, 2016 and 2015, the Foundation provided \$31,563,570 and \$27,524,299, respectively, excluding unrealized gains and losses on investments, representing 156% of the amounts provided by the County for 2016 and 143% for 2015.

#### NOTE 14 - RETIREMENT PLAN

The Foundation maintains certain defined contribution retirement plans (the "Plans"), which are offered to all of its full-time employees. Contributions are made by the Foundation as well as voluntarily by employees. The Foundation matches participant contributions up to a maximum of 5% of each participant's salary (as defined in the agreements). The Foundation has the right to terminate its involvement with the Plans at any time. The Plans are funded as incurred. The Foundation's contribution totaled \$610,833 and \$567,044 for the fiscal years ended June 30, 2016 and 2015, respectively.

## **NOTE 15 – SUBSEQUENT EVENTS**

The Foundation has performed an evaluation of subsequent events through December 14, 2016, which is the date the financial statements were available to be issued.

# SUPPLEMENTAL INFORMATION: COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

# COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

# For the Year Ended June 30, 2016

	(	Combined	County of Los ed Angeles		Eliminations		Los Angeles County Museum of Natural History Foundation	
Operating revenue and support				0				
Private gifts, grants and contracts	\$	4,685,540	\$	-	\$	-	\$	4,685,540
Endowment income used for operations		3,432,058		-		-		3,432,058
Endowment income used for debt service		3,861,993		-		-		3,861,993
Grant income		3,836,381		-		-		3,836,381
Museum admission fees		7,666,658		-		-		7,666,658
Appropriation from the County of Los Angeles		20,201,983		(20,201,983)		-		-
Support from the County of Los Angeles		-		-		16,146,714		16,146,714
Membership dues		3,512,366		-		-		3,512,366
Program income		1,643,818		-		-		1,643,818
Museum use and services		1,353,567		-		-		1,353,567
Museum shops, cafeteria and photo experience		1,204,257		-		-		1,204,257
Miscellaneous revenue		4,964		-		-		4,964
Special events revenue, net of cost of direct benefit to donors of \$292,479		361,968		-		-		361,968
Total operating revenue and support		51,765,553		(20,201,983)		16,146,714		47,710,284
Operating expenses								
Program services								
Education and exhibits		18,931,398		(88,068)		-		18,843,330
Research and collections		10,835,457		(921,447)		-		9,914,010
Total program services		29,766,855		(1,009,515)				28,757,340
Supporting services								
General and administration		7,203,568		(3,045,754)		-		4,157,814
Operating contract with the County		-		(16,146,714)		16,146,714		-
Fundraising		4,089,157				-		4,089,157
Total supporting services	\$	11,292,725	\$	(19,192,468)	\$	16,146,714	\$	8,246,971

# COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS - CONTINUED

# For the Year Ended June 30, 2016

	Combined	County of Los Angeles	Eliminations	Los Angeles County Museum of Natural History Foundation		
Operating expenses (continued)						
Other expenses						
Ancillary services						
Museum use and services	\$ 443,364	\$-	\$-	\$ 443,364		
Recovery of allowance for doubtful pledges	54,267	-	-	54,267		
Depreciation and amortization	8,018,785			8,018,785		
Total other expenses	8,516,416			8,516,416		
Total operating expenses	49,575,996	(20,201,983)	16,146,714	45,520,727		
Change in net assets from operations	2,189,557			2,189,557		
Non-operating revenue, gains and losses						
Interest and dividend income, net	1,397,911	-	-	1,397,911		
Realized and unrealized loss on investments, net	(10,717,461)	-	-	(10,717,461)		
Unrealized loss on interest rate swaps	(8,598,126)	-	-	(8,598,126)		
Change in value of obligations under split-interest agreement	(7,055)	-	-	(7,055)		
Endowment income used for operations	(3,432,058)	-	-	(3,432,058)		
Endowment income used for debt service	(3,861,993)			(3,861,993)		
Total other non-operating revenue, gains and losses	(25,218,782)			(25,218,782)		
Change in net assets	(23,029,225)	-	-	(23,029,225)		
Net assets, beginning of the year	171,752,997			171,752,997		
Net assets, end of the year	\$ 148,723,772	<u>\$</u> -	<u>s -</u>	\$ 148,723,772		